





# Data Management for Hotel Assets

### **Connecting Investors and Operators**

Web-based services for Portfolio Performance Reporting developed by Fairmas, the market leader for hotel financial Business Intelligence solutions.

Let Fairmas deal with the manual processes of data management, so you can focus on what matters: the evaluation and analysis of the appropriately prepared data - increase your profit!

#### **Features**

- Standardization of the Portfolio Performance Reporting
- · Scenario reporting (Actual, Budget, Forecast, On the-Books, Long-
- Range) Profit & Performance review options
- KPI reporting & analytics available
- · Scheduled reports
- Cluster functionality & consolidation for better reviews
- Comparability of operator brands
- Currency conversion
- Fast data access via Web-based software
- Available 24/7

Unleash the power of efficiency, gain power towards profitability.





Some of our 5,500+ hospitality <u>customers</u> worldwide:

















## The Challenge: Data Jungle



The data jungle prevents efficient Asset Management Reporting and proper analyses

The Situation The Result Management Companies / Operators Poor Reports & Analyses Varying level of detail Time delay & manual workload Various reporting obligations Limited data availability & quality The Challenge Shared risk from increased hybrid contracts No comparability between operators **Asset Manager** Different Chart of Accounts No standardized reporting Variety of source systems Lack of in-depth analyses

**Asset Manager or "Data Manager"?** 

**Weighting of the Asset Management tasks:** 



Only 20% of the time is used for what really matters.

## The Solution: Digitalisation of the Asset Management Reporting



Standardized and automated Asset Management Reporting for the entire hotel portfolio.



### Improvement:

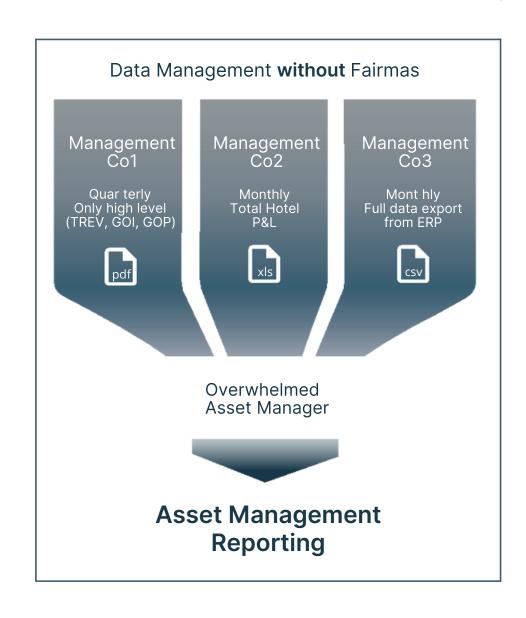


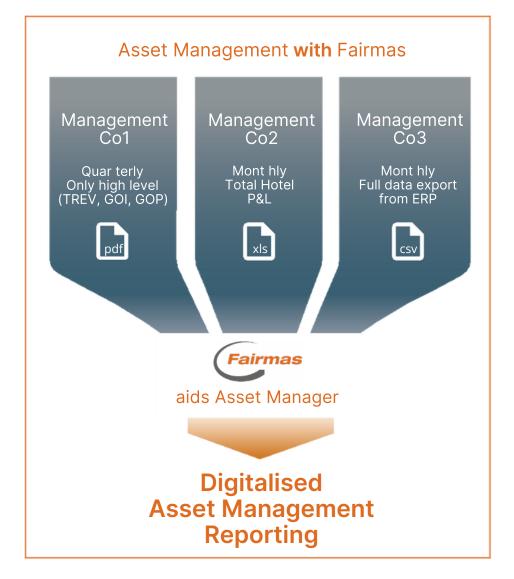
Fairmas manages the data, the Asset Manager manages the assets.

## Make your Asset Management more efficient



Use the saved time and effort to focus on your actual tasks





### **Benefits**





### Fairmas - All about Hotel Performance

The leading provider of financial BI solutions for the hotel asset class. Founded in 2003.