

Innovative Hospitality – the Guest-centric approach

Seamless centralization, Automated personalization, Holistic integration

Challenges top hoteliers face:

Multiple channels → Fragmented service → Missed/delayed communications

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 Various data sources
 → Disconnection and lack of insights
 → Missed sale opportunities

Complex processes for mixed inquiries → Poor handling of high volumes → Inefficiencies

K Narrow approach and systems → Bottlenecks and human errors → Missed revenue and client base

Our Solution: cover all aspects of the hospitality business in a modular manner

Singular database

Entire dataset across all platforms in one place, ensuring efficient and accurate data flows

Al incorporation

- Reservation Chatbots on your web/social media
- Mailbot to segment your emails

Reservations and Stays Integration with PMS for complementary, detailed info on guests' preferences

Reporting

Your data is your power Visualize it, interact with it and have it analyzed for better decision-making

Loyalty Program

Up and cross-sell as you provide a personalized experience based on quest data, while expanding it

interface, continual and complete past and present info

Omnichannel communications All emails, calls, messages, activities,

and agent takeover of social media & web

chats with guests in one contact center

Guest View

Marketing Automation Personalize content, measure satisfaction and forge connections with dynamic and automated lists, campaigns, surveys, email and web analytics, and beyond

With the synergies of these solutions, our hotel chains and resorts achieved:

- Ramp up new + repeated business with tailored, compelling offers and unique, personalized experiences
- Drive guest traffic, solidifying their positions as the destinations of choice for discerning travelers
- Become less dependent on OTAs higher profit per sale by virtue of direct sales
- Increase revenue by way of leveraging on connected and insightful data
- Reduce costs by way of clearer, automated processes higher productivity, accuracy and less errors









