

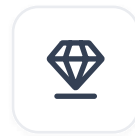
**We make space  
smart**



**GOKI**  
visit [gokitech.com](http://gokitech.com)

## Problem

# Legacy locks are stopping your hotel from being more profitable.



### Expensive

It costs too much to upgrade or replace your legacy locks to a smart solution.



### Antiquated

Guests expect a digitally sophisticated arrival process beyond a queue to check-in & a plastic keycard.



### Keycard-only

Keycards stop you creating a mobile channel to engage more effectively with your guests.



### Offline

Legacy locks are offline so have to be updated manually one by one rather than via the cloud.



All In One Solution

# 'SmartLock PRO' replaces your (dumb) locks with a SmartLock.



## Automate Access

Each guest is automatically issued with a SmartKey & Back-up DoorCode via our integration with the Property Management System.



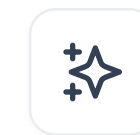
## No1, Good Design Awards

The SmartLock PRO won Gold at the 2023 Good Design Awards & is perfect for hotels that take design seriously.



## Integrated Wi-fi

The PRO is the only hospitality lock with integrated Wi-Fi, removing the need to install additional gateways to make the locks online.



## Sustainable

Removes plastic keycards & throwaway batteries from a Hotelier's operation - \$20k saving per 100 rooms per year\*.



\*Case study carried out at Base Auckland Hotel.

## All In One Solution

# Can be installed by anyone, on any door - lowering third party dependencies.

### INTEGRATED WI-FI MODULE

No need to install additional gateways. Enable access from anywhere.

### BIGGER BRAINS

Powered by the 2nd Gen SmartDisc that can store 1500 DoorCodes & works in both offline & online environments.

### POWERED SUSTAINABLY.

Stop throwing away batteries. Our 10,000MaH Lithium Ion is rechargeable & 10x capacity of any other Hotel lock.

### WEATHER PROOF

All electronics are encased in silicon, meaning high performance, whatever the weather.

### ADVANCED SECURITY

Our privacy switch gives guests peace of mind while allowing Hosts access.

### WORKS ON ANY DOOR

We have a range of single latches & mortises to make installation easier.

### INCREASED COMPATIBILITY

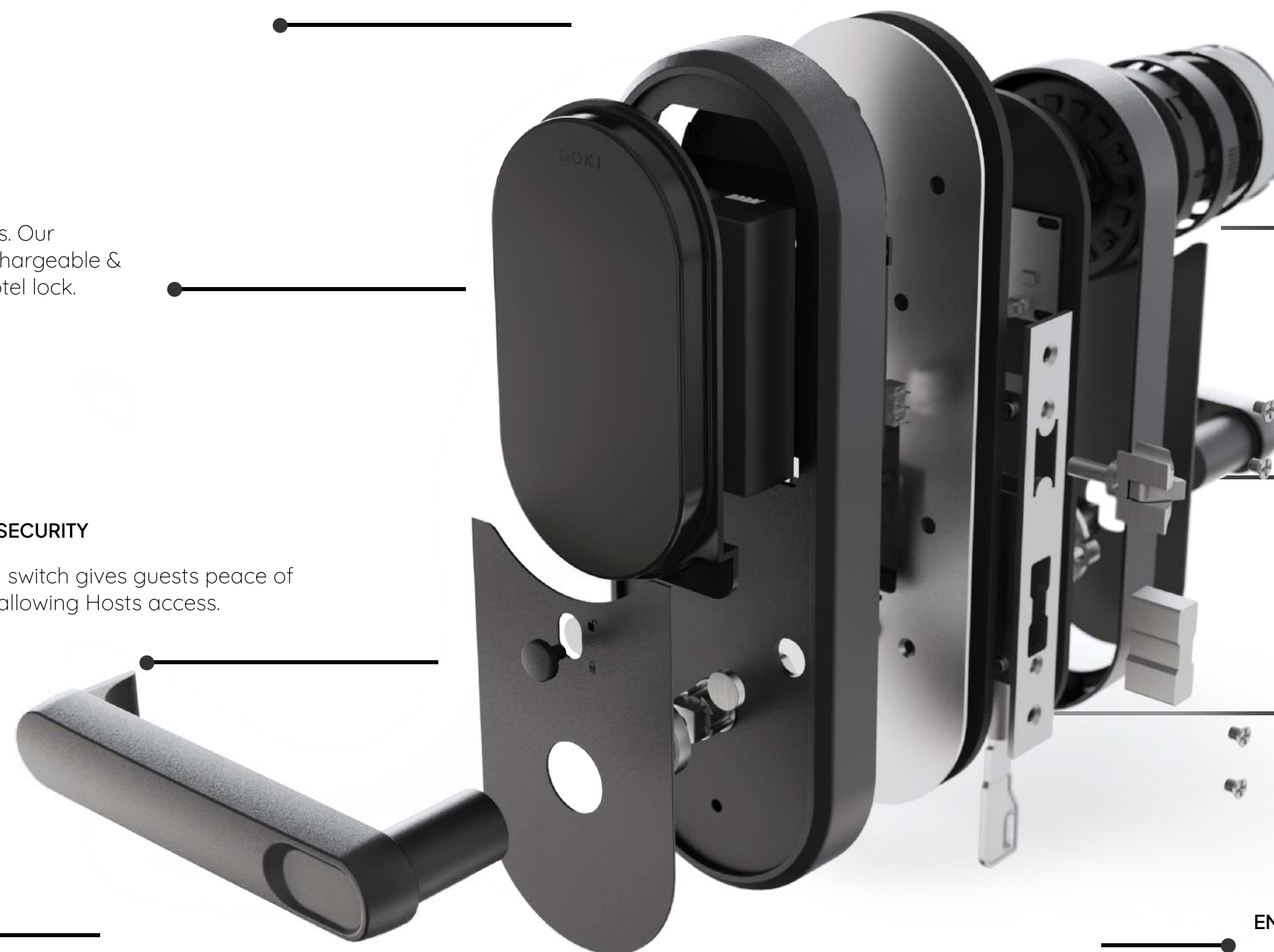
Adjustable backplates so that you can install them straight onto your existing mechanical mortise - 38mm/41mm or single tongue latch.

### ACCESSIBLE

Our handles are reversible for positioning on the left/right-hand side of the door & mobility impairment/fire compliant.

### EMERGENCY ACCESS

There is a secret metal key for emergencies.



## Retrofit Solution

# 'SmartDisc' connects wirelessly to legacy locks and makes them smart.

SmartDiscs are perfect for your property if your legacy locks are still mechanically sound but in need of an upgrade.



### Low-cost

SmartDisc is the cheapest way to make your existing locks smart.



### Fully Automated

Guests are automatically assigned access for the length of their stay via our integration with the res-system. This eliminates repetitive tasks for staff, lowers operational overheads and gives guests greater optionality on how they check-in and access their room.

If the guests phone runs out of battery, they can use the 4-digit back-up code that is Emailed/SMS to them at check-in.



### Compatible with your Locks

SmartDisc can connect to most major lock brands - Assa Abloy, Kaba, Onity, KAS, Hotek and many more. If your brand isn't listed, we will build the connection (for free).



Goki At A Glance...

We're on a mission to make space smart. This gives guests more options on how to access their room & eliminates repetitive tasks for staff.



**2.2M**

Times per month that guests use Goki to access their room.

Guest Traction

**4.7/5**

Score on Hotel Tech Report No1 Globally for 2 straight years.

Customers love Goki

**Gold**

At the Good Design Awards, Hotels are ready to ditch their boring locks.

Design Values

**83%**

Cheaper than the cost of standard legacy locks, and with more features.

Cost effective

**34**

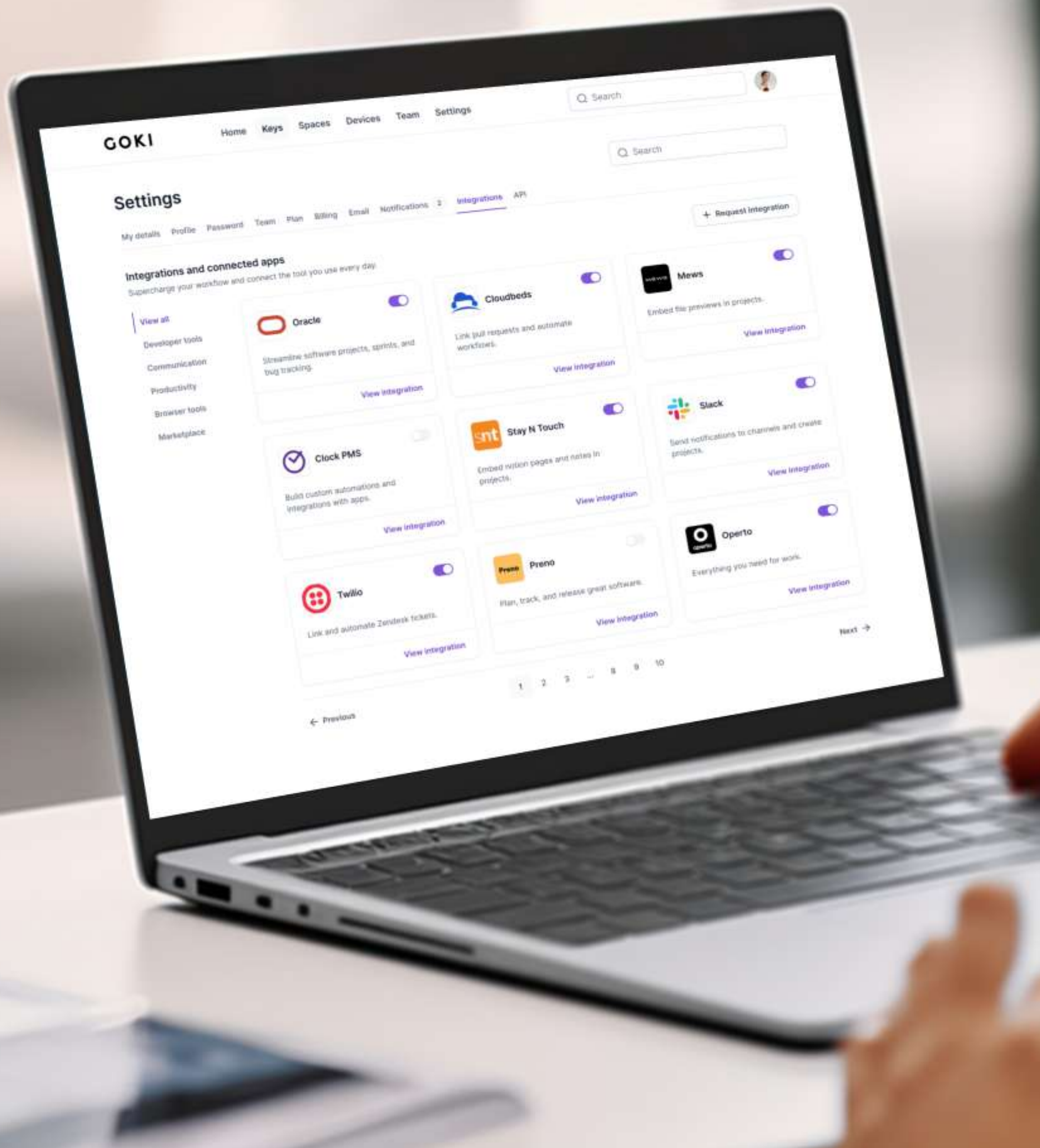
Countries use Goki to make space smart at their hotels, hostels & vacation rentals.

Global Presence

**67%**

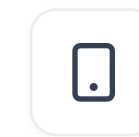
Adoption rate at our Hotels - the highest engagement rate in the industry.

Guest Engagement



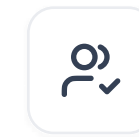
## Goki Dashboard

# Put your property on autopilot



## Digitalise arrival

Use our Marketplace to connect your PMS and other apps to automatically issue access to guests for the length of their stay and curate the perfect guest experience.



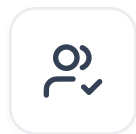
## Manage your Hotel from anywhere.

Access management with legacy locks requires you to connect your laptop to each lock and manually pull data or be within bluetooth range.

Goki devices have integrated Wi-fi modules so you can pull lock audits, battery life and operational data from anywhere in the world.

## Guest App

**Hotels can either use our guest app, plug our API into your app - or use a partner app we connect to.**



### Improves Guest Experience.

Guests should have the option of going straight to their room and using their phone as their key to bypass reception queues.



### Promotes Loyalty

Guests will use the phone 11 times a day to access their room via the app. This creates a compelling channel to direct guests to ancillary revenue streams & onward bookings.





# GOKI

## HARDWARE PRICING



### SmartDisc

US\$179  
AU\$245\*

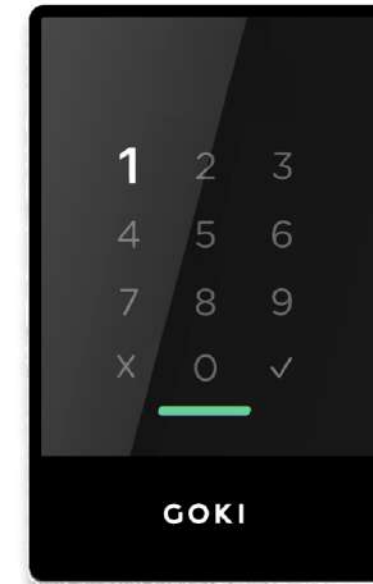
-  
EUR - Coming soon  
GBP - Coming soon



### SmartLock Pro

US\$399  
AU\$589\*

-  
EUR - Coming soon  
GBP - Coming soon



### SmartAccess

US\$155  
AU\$230\*

-  
EUR - Coming soon  
GBP - Coming soon



### SmartLocker\*\*

US\$100  
AU\$149\*

-  
EUR - Coming soon  
GBP - Coming soon

\*excluding GST \*\*SaaS billed differently

# GOKI

## ACCESSORY PRICING



### **GokiAir Wifi**

US\$69

AU\$99\*

-

EUR - Coming soon

GBP - Coming soon



### **GokiAir PoE**

US\$79

AU\$145\*

-

EUR - Coming soon

GBP - Coming soon



### **SmartDock** (inc 4 batteries)

US\$149

AU\$210\*

-

EUR - Coming soon

GBP - Coming soon



### **Batteries for SmartDisc (12)**

US\$149

AU\$210\*

-

EUR - Coming soon

GBP - Coming soon

# GOKI

## ACCESSORY PRICING

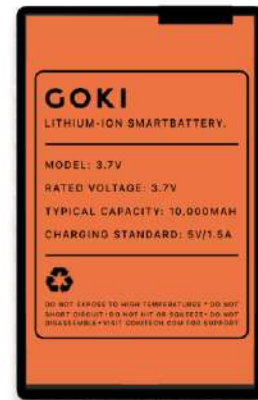


### Mortice 5572

US\$55  
AU\$80\*

-

EUR - Coming soon  
GBP - Coming soon



### SmartLock Pro Battery (5)

US\$495  
AU\$745\*

-

EUR - Coming soon  
GBP - Coming soon



### Dressing Plates

US\$49  
AU\$75\*

-

EUR - Coming soon  
GBP - Coming soon



### GokiTags (10)

US\$100  
AU\$149\*

-

EUR - Coming soon  
GBP - Coming soon



★★★★★

"The products are designed with the guest in mind, resulting in easy-to-use contactless functionality that receives guest appreciation. The handling is straightforward from the staff side as well.

— Adrie Vreeke

Owner, Capsule Hotels

★★★★★

"Goki gives you the opportunity to manage your guest experience instantly and most importantly from anywhere."

— Pierre Gredel

GM, The Blue Hotel

★★★★★

"With Goki it was love at first sight. We started to work with them one year ago and it's helping us in our automation process."

— Federico Scotti

Head of Operations, Ostello Bello