+ 8 AM Tea Service

+ 1 PM Patio Lunch

+ 3 PM Spa

+ 7 PM Dinner Terrace

stayntouch

Amplify with **Stayntouch**

Great technology amplifies hospitality. With Stayntouch, you can count on a single trusted vendor for your core technology needs including a flexible and easy cloud PMS, an end-to-end payment solution, a seamless booking engine, a powerful channel manager, and a customizable guest kiosk.

Our mission is to empower hoteliers with technology that enables them to deliver whatever experience they dream up.

Stayntouch serves hundreds of hotels across the U.S. & EU, freeing them of legacy architecture and helping usher in a guest-centric hospitality experience for guests and hotel staff.

TRUSTED BY LEADING HOTELS & BRANDS

FROM BOUTIQUES TO 1000 ROOM PROPERTIES

Google

SAGE
HOSPITALITY GROUP

MINT HOUSE

SEN+RAL

H|E|I HOTELS+ RESORTS

VILLAGE HOTELS

PACIFICA HOTELS

EOS HOSPITALITY

TWA HOTEL

sightline

VALENCIA GROUP

Stayntouch Company **Milestones**

SEP 2012

MAR 2014

NOV 2017

Founded By Former
Micros-Oracle Veterans

Launched first mobile
and cloud PMS

Signed largest hotel
group, First Hotels
(62-property chain)

SEP 2020

2021 - PRESENT

OCT 2022

DEC 2023

$100 million
investment to continue
innovation

Acquisition by MCR,
one of the largest hotel
developers in US

Launch of Stayntouch
2.0 (Payments, Booking,
Channel Manager)

$48m in Series B
Investment from Sixth
Street Growth

# The Customers & Experiences **We Empower**

SAGE
HOSPITALITY GROUP

Management & Ownership Group |
Sage 15+ Boutique Independents

For over 36 years, Sage Hospitality Group has been a premier hotel owner and management company for both industry leaders and experimental independent brands across the country. Sage selected Stayntouch because of our easy-to-use interface and streamlined contracting process.

PACIFICA
HOTELS

Boutique Lifestyle Hotels |
Pacifica Hotels, 40+ Properties

Pacifica Hotels is the largest owner and operator of boutique hotels on the Pacific Coast, delivering enhanced and luxurious guest experiences from San Diego to San Francisco. Pacifica chose Stayntouch for our intuitive UI, robust customer support, and flexible integrations.

SEN+RAL
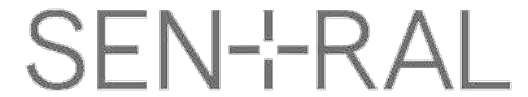
Flexible Apartment-Style Hotels |
Sentral, 13 Properties

Sentral reimagines extended-stay accommodations by offering turnkey properties with premium amenities, private workspaces, and access to upscale neighborhoods. Sentral chose Stayntouch to streamline operations, enable seamless chain management, and implement a staffless guest welcome experience.

# Elevate Your Hotel Experience with Our **Cloud PMS**

Stayntouch PMS

Easy, powerful, & accessible on any device, anywhere, anytime.

- ✓ Reservations Management
- ✓ Front Desk Management
- ✓ Revenue Management
- ✓ Group/Allotment Handling
- ✓ Profile Management

- ✓ Mobile Housekeeping
- ✓ Allowance & packages
- ✓ Reporting & Analytics
- ✓ Financials / AR
- ✓ Staff & Guest Mobility

Multi-Property

Robust flexibility, now scaled for your entire chain. Easily switch between single property, group, and chain management with our intuitive Multi-Property Dashboard, and interact with guests as a single brand.
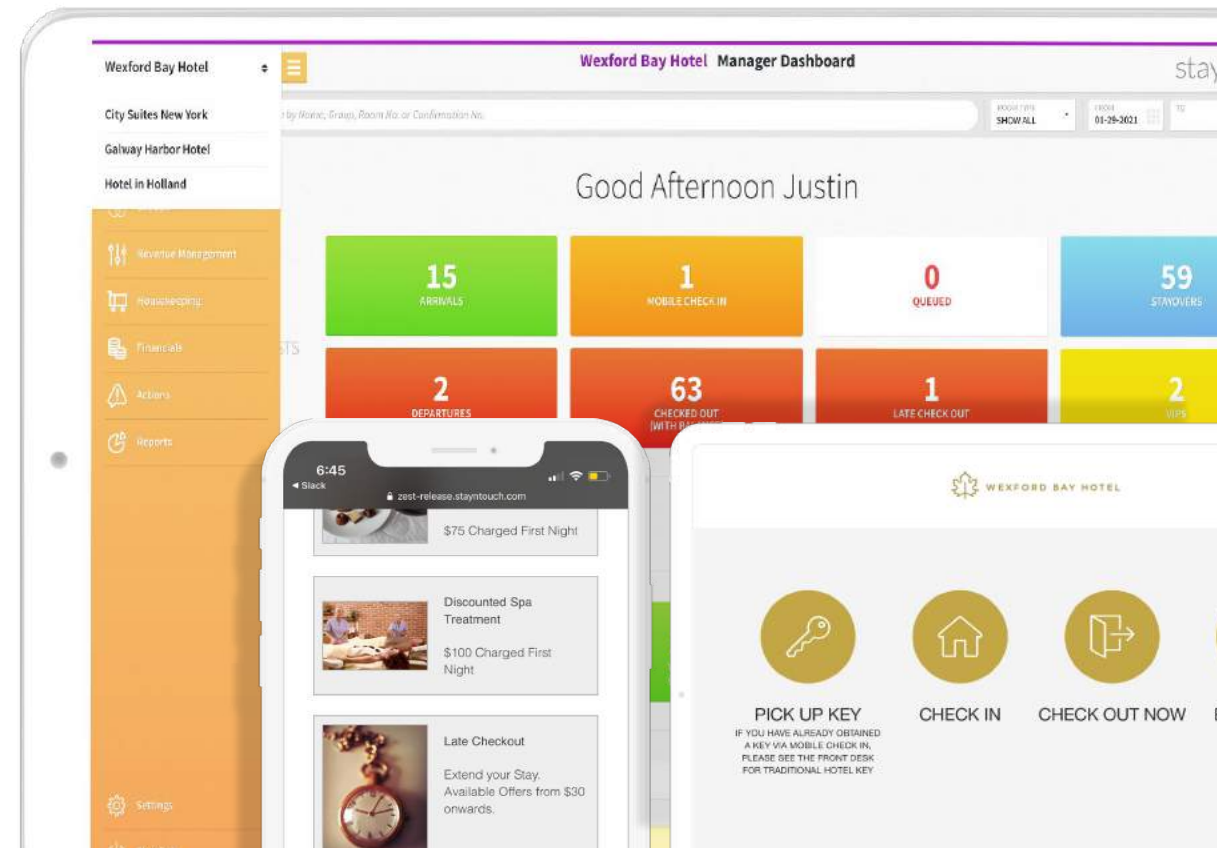
Go Further With Stayntouch 2.0
A Single Integrated Suite for Your Core Technology Needs

Stayntouch Pay
The complete payment solution, with no middlemen or headaches.

Booking Engine
Drive direct bookings with a seamless and customizable booking engine.

Stayntouch PMS

Stayntouch Kiosk
Streamline your guest welcome with our sleek, customizable kiosk.

Channel Manager
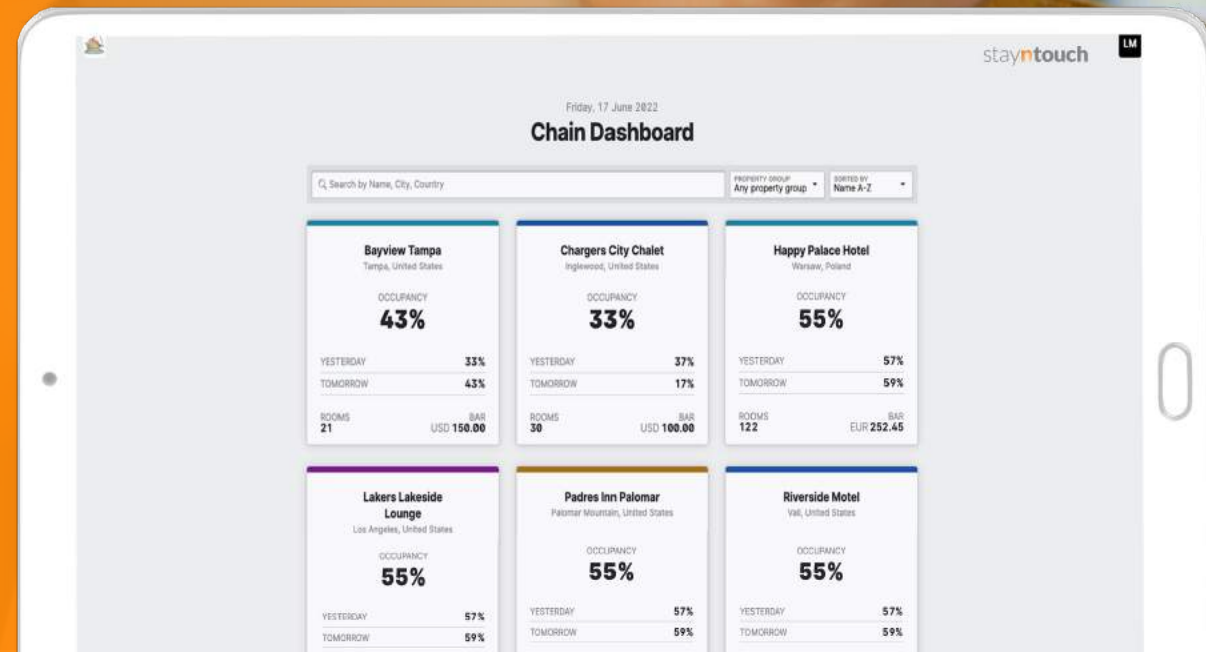Access global markets, expand your distribution capabilities, and drive direct bookings.

Manage Your Entire Portfolio with
Multi-Property

Easily manage your portfolio across regions, and deliver on your unique brand concept and service with Stayntouch PMS' Multi-Property.

- Our intuitive Multi-Property Dashboard lets you seamlessly manage your properties on both the individual and chain levels.
- Manage availability and book rooms across your entire chain with our upgraded Availability Screen. Share your profiles across your portfolio.
- *Coming:* Multi-Property Configuration, Reporting, and Central Reservation Office.

THE FLEXIBILITY YOU NEED
TO MANAGE YOUR CHAIN

stayntouch LM

Friday, 17 June 2022
Chain Dashboard

Search by Name, City, Country

PROPERTY GROUP: Any property group

SORTED BY: Name A-Z

Bayview Tampa	**Chargers City Chalet**	**Happy Palace Hotel**
Tampa, United States	Inglewood, United States	Warsaw, Poland
OCCUPANCY	OCCUPANCY	OCCUPANCY
43%	**33%**	**55%**
YESTERDAY 33%	YESTERDAY 37%	YESTERDAY 57%
TOMORROW 43%	TOMORROW 17%	TOMORROW 59%
ROOMS 21 — BAR USD 150.00	ROOMS 30 — BAR USD 100.00	ROOMS 122 — BAR EUR 252.45

Lakers Lakeside Lounge	**Padres Inn Palomar**	**Riverside Motel**
Los Angeles, United States	Palomar Mountain, United States	Vail, United States
OCCUPANCY	OCCUPANCY	OCCUPANCY
55%	**55%**	**55%**
YESTERDAY 57%	YESTERDAY 57%	YESTERDAY 57%
TOMORROW 59%	TOMORROW 59%	TOMORROW 59%

Increased **Efficiency & Performance**

From check-in to check-out, we make it easy to run your entire operation from a tablet and automate cumbersome tasks, giving your staff the support and flexibility they need to work more efficiently, even with fewer resources.

54%
Reduction in check-in time with Stayntouch vs. legacy system.

42%
Increase in accounting efficiency

25%
Increase in housekeeping efficiency

2 Hours
To fully train front desk staff on Stayntouch PMS

UP TO
81%
CONVERSION ON SELF CHECK-IN

Enhance Your Guest Experience **Across Your Portfolio**

Empower your guests with a choice in their welcome and departure experience and never miss the mark!

- Mobile and kiosk self-service options to streamline check-in for your guests.
- Personalized offers for add-ons and stay enhancements are displayed directly at your guests' fingertips.
- Our easy-to-use mobile UI lets your staff break free from the front desk, and engage with guests wherever they are on property.

Maximize Profits with a PMS that **Drives Revenue**

We help hoteliers maximize their revenue across their portfolio with a PMS that gives owners the flexibility to manage assets without restrictions, drive revenue in abundance, and maximize ROI.

- Expand your revenue streams and inventory management with day use and hourly bookings.
- Drive ancillary revenue with automated offers for upsells and upgrades sent directly to your guests' mobile devices.
- Capitalize on value add guest experiences with flexible allowances & increased rate pricing.
- Integrate with best-in-class revenue management systems to optimize your pricing strategy in real-time.

UP TO

240% ROI

# One bill.
No hidden fees.
No middlemen.
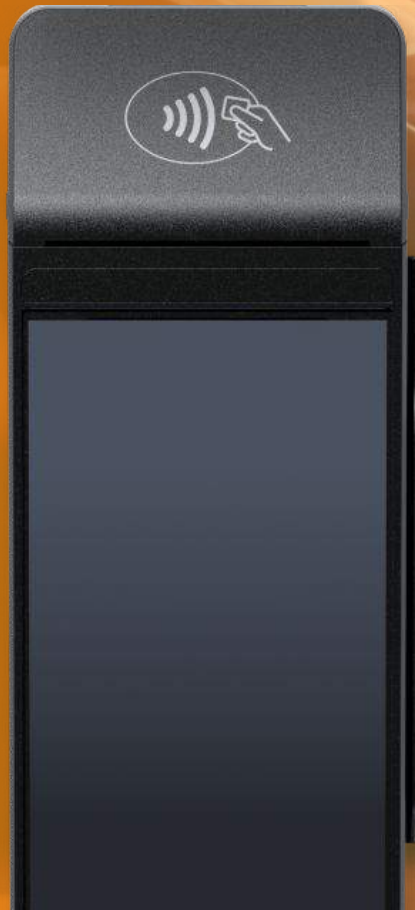
Simplify Payments & Drive More Conversions with
Stayntouch Pay

Stayntouch takes out the middlemen and makes payment processing easy by offering a complete payment solution that is fully integrated with the PMS:

- One bill, with no hidden fees for your hotels.
- Your guests can pay how they want: by credit card, local payments, or digital wallet.
- Secure encrypted payment links that can be embedded into any email, text message, or QR code.
- Accept payments online, in person, or through a guest-facing kiosk.
- Dedicated, prioritized, 24/7/365 payments support.

Perform Better with **Actionable Data**

Effortlessly display, filter, and act on the operational and performance data at each of your properties to ensure the best possible guest experience and business performance.
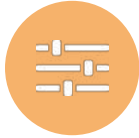
Customizable Reports

Easily create your own data exports to understand your operational and historic performances and plan for the future.

Dynamic & Interactive

Interact with your underlying data and do everything from set price strategies to prioritize cleaning schedules directly from the graphs.

Automated Reporting

Customize your export's content, sequence, labeling, and format, set the filters as needed, and schedule and automate delivery.

Easy Exports & Formatting

Export your reports by email, SFTP, or to your cloud drive and download in all formats, including PDF.

Easily **Connect, Scale & Secure** Your Tech Stack

A future-proof PMS that makes it easy to scale and connect your entire tech stack across your properties. With Stayntouch, you'll benefit from:

- A native-cloud, high-performing, reliable, and secure PMS, hosted on AWS.
- Unlimited interfaces. Open and simplified APIs.
- Agile and efficient development process.
- New features and product enhancements every month.
- Multi-property & easy deployment across your entire portfolio.

RELIABILITY
100%
SYSTEM UPTIME

FOUNDATION
aws

SCALE
1100+
INTEGRATIONS

SECURITY
✓ ISO 27001
✓ SOC 2
✓ GDPR
✓ PCI

IBE RMS CRS POS

SMS CRM PAYMENT GATEWAY

Easy to **Deploy & Train**

- **Remote or On-site Implementation**
  Choose a fully remote deployment plan, on-site implementation and consultation, or both.

- **Integration Configuration**
  Efficient and streamlined integrations. Get your entire portfolio set up with our PMS within 30-45 days.

- **Comprehensive eLearning Program**
  Allow your team to learn at their own pace and gain visibility into their progress and course certifications.

- **Global & Full-Service Support**
  24/7 Follow the sun support with a dedicated customer success team.

CONFIGURE & DEPLOY THE PMS ACROSS YOUR PORTFOLIO IN

30-45 DAYS

TRAIN YOUR STAFF IN JUST

HOURS

90 MIN
TO TRAIN ON EACH MODULE

24-7-365 PRIORITY SUPPORT

Count on Quality & Superior **Support**

Rest easy with 24-7-365 follow-the-sun support from our dedicated support team.

- Priority support for all of your core technology needs, including PMS, booking, distribution, and payments.
- Quickly open new properties with dedicated remote or in-person implementation teams.
- Gain an advocate in our organization with your own dedicated Client Success Manager.
- Easily master your core technologies with an extensive knowledge base and training resources.

+ 7 AM
In-Room
Oatmeal
Breakfast

+ 9:00 AM
Hiking

+ 1 PM
Eco Tour
& Lunch

+ 8 PM
Fireside
Dinner

Thank You!

stayntouch