



WE ARE LIVING IN A TOUCHLESS WORLD

#newnormal

 **Instio**

TRAVEL HAS CHANGED, LIKE NEVER BEFORE

We will soon be opening the doors to a new world.

This new world will be completely different for hospitality. In a world with a highly contagious virus - that has already infected over 2.5 million people globally, everyone wants to know how safe the facilities they're using. The highest priority will be hygiene and health.



HOTELS NEED TO ADOPT DUTY-OF-CARE POLICIES



Temperature Checks



Masks for Protection



Social Distancing



Sanitizer for Hygiene



Disinfected Rooms

We entail new standard operating procedures for staff and guests. We have identified 200 plus touch points at our hotels where we will make changes to meet the **new health and safety challenges**

- **Marriott International**



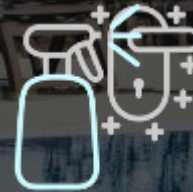
THE BEST HOTELS WILL REINVENT THEIR GUEST EXPERIENCE



Safe & Clean
Rooms



Staff
Hygiene

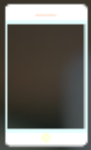


Disinfected
Utilities



Contactless
Service

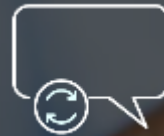
INTRODUCING TOUCHLESS HOSPITALITY



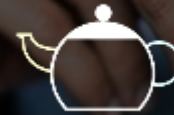
Mobile
Check-in



Mobile
Check-out



Seamless
Staff
Collaboration



Digital
Guest
Concierge



Contactless
Dining



THE GROUND RULES WILL CHANGE

High-touch Hospitality

In Person check-in



Buffet Breakfast



Congested Restaurant



Physical Menus



In Person Room Service



Cash Payments



In Person Check-out



Touch-less Hospitality

Mobile Check-in

Takeaway Breakfast Bags

Reduced Seating

Digital Menus

Contactless Room Service

Digital Payments

Mobile Check-out



DON'T RISK THE LIVES OF YOUR GUESTS & STAFF



**Reduce
Physical
Contact**



**Avoid Printed
Menus &
Instruction
Manuals**



**Eliminate Paper
Currency**



**Improve
Operational
Excellence**

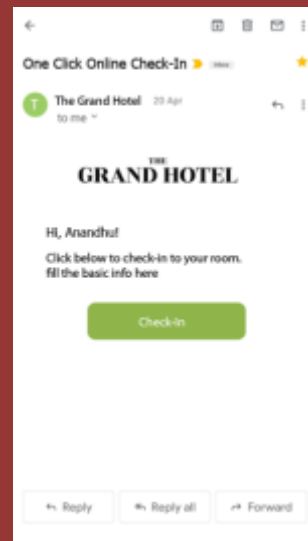


INSTIO IS HELPING HOTELS & RESORTS ADOPT THE NEW NORMAL

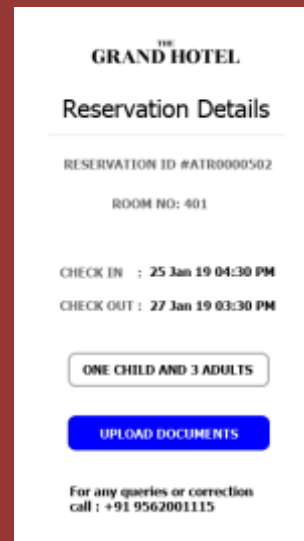
1. Customized, White-labeled Mobile Check-in App

Have your guests check-in from anywhere.

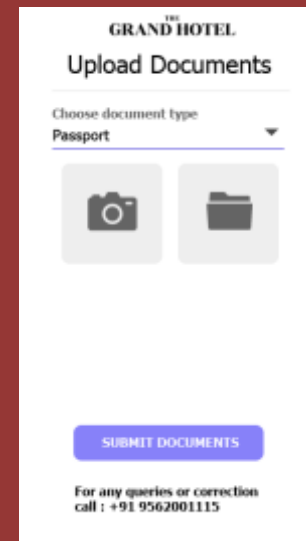
- ✓ Automated Messaging
- ✓ PMS Integration
- ✓ CRM/Loyalty Integration
- ✓ No App Download
- ✓ No Hardware = simple, quick activation



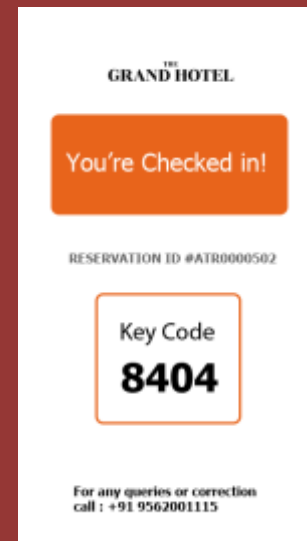
1. Invoke check-in from guest's email



2. Confirm and Submit guest info.



3. Upload Photo / ID Proof



4. Check-in confirmation

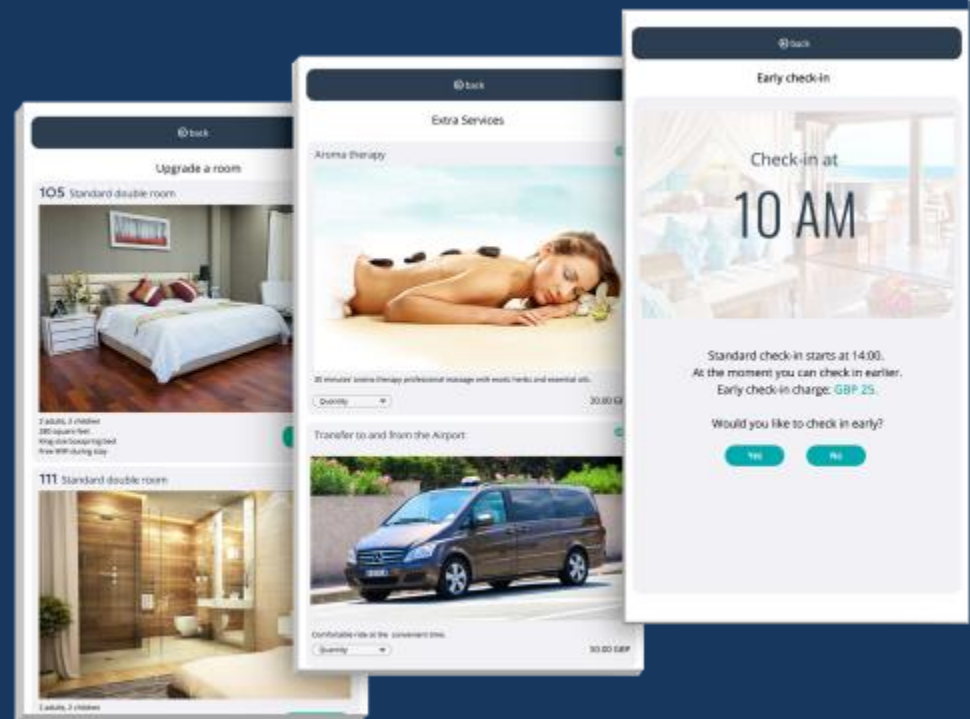


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2. Generate Extra Revenue Through Upsells

Now your guests can upgrade rooms and order additional services from anywhere.

- ✓ Early Check-in
- ✓ Upgrade Room
- ✓ Targeted Offers
- ✓ Airport Pick up / Drop



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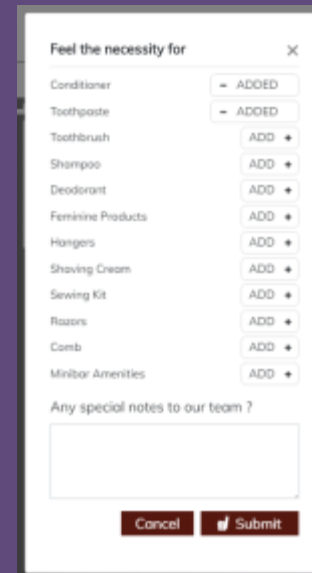
3. Guest Self-service App

Now, guest can order room service or raise service request through their mobile.

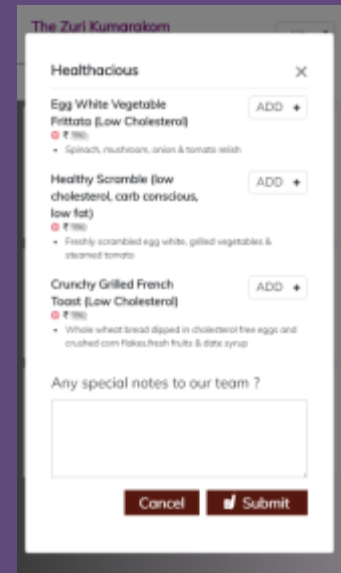
- ✓ CRM/Loyalty Integration
- ✓ Smart Offers – push real-time offers based on customer profile
- ✓ Digital IRD Menu
- ✓ Digital Restaurant Menu
- ✓ Maintenance Requests
- ✓ Room Service Ordering
- ✓ General Hotel Information



Configure the app for your brand needs and services



Order amenities or raise maintenance requests



Multi-lingual IRD or Dine-In Menu

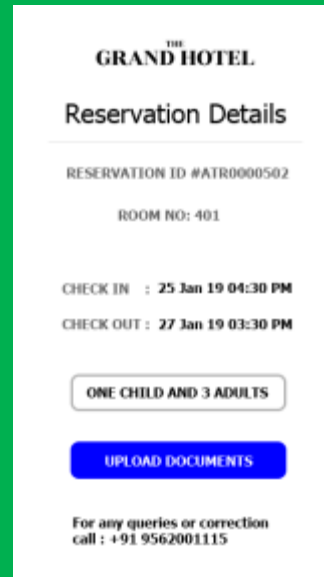


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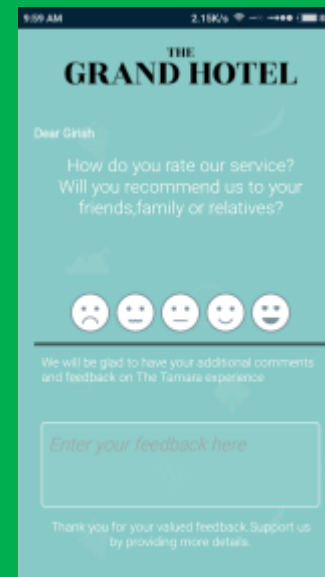
4. Mobile Check-out

Now, guest can self-check-out from anywhere.

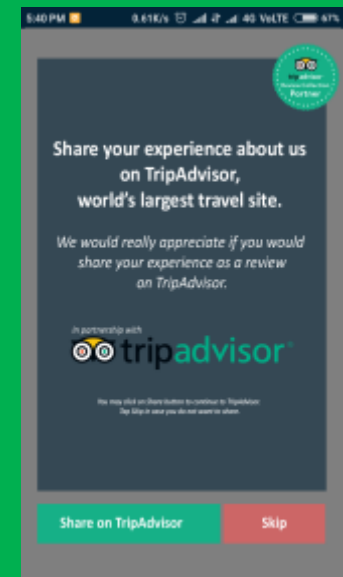
- ✓ PMS Integration
- ✓ View Digital Bill
- ✓ Digital Payment Collection
- ✓ Guest Feedback Collection
- ✓ TripAdvisor & Google Review Collection



1. Self Check-out or extend the stay



2. Guest Feedback collection



3. Automated TripAdvisor Review Collection



BE TOUCHLESS, BE SAFE

GET IN TOUCH WITH US

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#makestayssafer

